



Why Bid4Spots?

Join an established company. Bid4Spots has been called a leader in the advertising world for accessing great deals on last-minute airtime. Press articles about us can be viewed in our Press Room on the website.

Join a rapidly growing team. Start now with the potential to grow within the company, as your knowledge and track record with advertisers deepen.

Make an impact. We help advertisers across the nation generate more business at lower costs.

Bid4Spots, headquartered in Encino, CA, has been hosting weekly online auctions for advertising since January 2005. Our marketplaces allow advertisers and media systems to easily and efficiently buy and sell commercial airtime. You may view our three-minute demos at www.Bid4Spots.com.

With our increasingly rapid growth, we are seeking to add qualified **Account Managers** in your area. Presently, our work-from-home Account Managers are located in AZ, CA, FL, and PA. Please note, this is a salaried, full-time position and comes with a great benefits package.

Description:

- Reaching out to new advertisers and guiding them through the Bid4Spots campaign creation process
- Providing recommendations based on best practices of the Bid4Spots system
- Assisting advertisers with optimization based on response analysis
- Building and maintaining long-term relationships with advertisers and helping them grow their businesses

Requirements:

- Direct-response media buying background (radio, cable TV, and/or online required)
- Ability to convert prospective leads into clients
- Experience with client interaction and account management – including proposals and campaign analysis
- Excellent communication skills (verbal and written)
- Strong computer skills (Excel, Word, PowerPoint, Outlook)
- Ability to learn quickly
- Ability to work independently
- Time management skills
- Professional demeanor

Technology Requirements:

- Home computer (PC only)
- Fast internet connection (reimbursement provided for business internet fees)
- Dedicated landline telephone (all business calls paid for by the company)

If you are interested in this opportunity, please submit a cover letter and resume to jobs@bid4spots.com.

Due to the volume of applications, we will contact you for an interview only if your resume matches our current needs.

Thank you!

Bid4Spots is an equal opportunity employer.